



Product Position Statement

Auto-Control 2000 Batch Product

December 30, 2010

The following Product Position Statement Document includes all software versions (Auto-Control V1.XX and Auto-Control V2.XX) and all hardware models (2000U, 2000-10, 2000-20, 2000-S, 2000-40, BatchPro XII, 2000-LF, AC-2000 and AC-2000EZ) of the Auto-Control 2000 Family.

Position Statement

Since the inception of the AC2000 Batch Product Line (1994), Command Alkon has taken pride in the ability to update/upgrade/convert the existing Auto-Control hardware to be able to support the newest software technology. However, through the past years of the Auto-Control 2000 Batch Product Line, the hardware technology has advanced well past what was originally designed. This document is provided to define the options for the software/hardware migration path as the existing hardware is experiencing technical obsolescence.

Software Platform Options

Support Position

Command Alkon will continue to offer a software migration path to COMMANDbatch until December 31, 2012 for the Auto-Control (AC-2000 or AC-2000EZ) Product Line. .

End of Life - Migration or Upgrade	December 31, 2012	After this date, Command Alkon will no longer accept orders for upgrades to the Auto-Control (AC-2000 or AC-2000EZ) hardware or software. For the older models (2000-10, 2000-20, 2000-S, 2000-40, BatchPro XII, 2000-LF and 2000U), a COMMANDbatch replacement is available
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AC2000 Software Version 1.XX & 2.XX

End of Life - SW Support	December 31, 2012	All Software Support contracts for Auto-Control products will terminate as of this date. No new software support contracts will be written less than one year prior to this date. Existing systems can receive updates to whatever constitutes the last available version at that time if the system is covered under Phone Support.
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Hardware Platform Options

Support Position

Command Alkon will continue hardware support for the versions listed below until the date listed.

End of Life - HW Support	December 31, 2012	All Hardware Support (2000U, 2000-10, 2000-20, 2000-S, 2000-40, BatchPro XII, 2000-LF, AC-2000) contracts will end as of this date. No new hardware support contracts will be written less than one year prior to this date. Hardware parts may be purchased on an as available basis until "End of Life - Product" date.
		All support and maintenance options for the Auto-Control AC2000 software and processor (PC) will end but Command Alkon will continue to provide replacement parts for the AC-2000EZ (EZ-Cal hardware) platform on a non-maintenance contract basis. The full support option requires a conversion to COMMANDbatch.

Phone Support Options

Support Position

Command Alkon will continue phone support for the versions listed below until the date listed.

End of Life - 24/7 Phone	December 31, 2012	All 24/7 (aka Enhanced) Phone Support contracts for hardware and software will terminate for this product as of this date. No new phone support contracts will be written less than one year prior to this date. Some products may continue to be supported on a "End of Life - Per Call" basis.
End of Life - Per Call	December 31, 2012	Up until this date, as resources allow, Command Alkon may offer phone support for a product on an 8 AM to 5PM (CST) basis. Expert support resources or response times are not guaranteed. After this date the product Command Alkon will not provide any support to the product via telephone.
End of Life - Product	December 31, 2012	After this date, the product is considered obsolete and no phone, hardware, or software support will be available from Command Alkon.

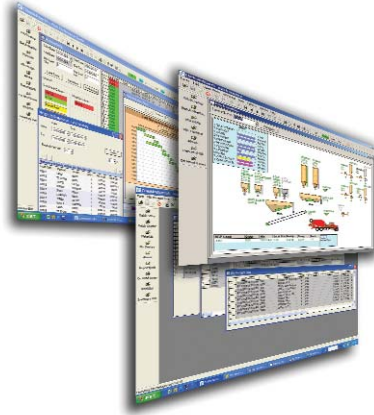
Summary

Command Alkon is offering a COMMANDbatch conversion to the AC-2000 or AC-2000EZ hardware or a COMMANDbatch replacement for the 2000U, 2000-10, 2000-20, 2000-S and 2000-40 batch control equipment.

Please contact your Command Alkon Sales Representative at 1-800-624-1872 for more information.

COMMANDbatch Delivers

Quality You Can Count On
Superior Productivity & Performance
Advanced Administration & Integration
Remote Plant Monitoring & Tune Up
Remote Diagnostics & Troubleshooting
Remote Batching & Mix Design Changes
Migration Paths from Legacy Systems

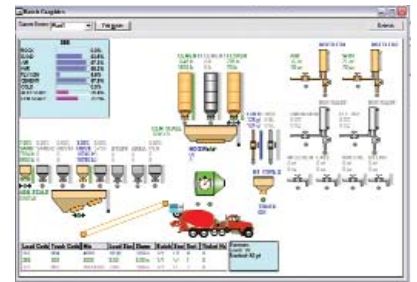


Order Entry and Projects

COMMANDbatch offers an extensive order entry system for taking orders for current and future days. This robust module includes Projects (limiting products authorized to use), special pricing, multiple price categories, automatically added items (e.g. fuel surcharge), environmental/tax authorities, additional products, discounts, etc.. Customers can be flagged to only have an order entered with a PO or a State Weight printing requirement.

More than just graphics - Easy to Use

The Batch Graphics form allows quick links to other forms to make specific changes. Just right click on a silo or bin and select from the menu to hold a device, change material assignments, input incoming inventory or view the weighing characteristics. It's a breeze to train new employees.



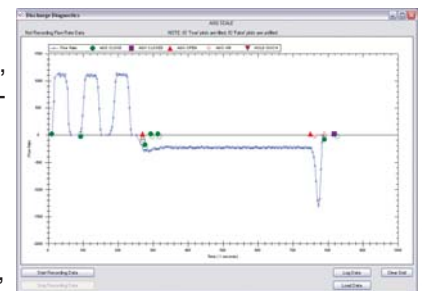
Productivity Module

The Productivity Module allows a quick graphical view of the day's production by load. At a glance you can see if a batch went "In Tolerance, Out of Tolerance, Manual, or Aborted." Operational data is displayed in a chart to let the operator see when the materials started, stopped, or jogged and when the discharge started and ended. This makes it possible to go back at a later date and review information that will allow the operator to tune a system for increased batching efficiency.



Second Client - Multiple Users

Additional terminals may be added to the system to allow for multiple users. Second client connections are available for up to 4 people per system and allow the remote operator full use of the system while not interfering with the batch operation. Remotely, orders may be entered, reports viewed, mix designs added or modified, materials/inventory added, credit statuses checked and flagged, sequence adjustments can be made, and troubleshooting can be performed..



Retrieve old Batch Weights

Batch Weights and Tickets are easily retrievable from past dates. They can be viewed, re-printed, and even emailed if required.

"COMMANDbatch is accurate, reliable, and easy-to-use. There's lots of information that can be determined at a glance. Our batch personnel can adjust mixes and materials on-the-fly and they know immediately when something is out of tolerance. With COMMANDbatch there's no more guesswork."

Billy Carroll
imi-Tennessee

Remote Batching

COMMANDbatch offers remote batching over a network connection using a Remote PC and a Driver Interface Box. The remote operator starts the batch when the driver is at the plant and "Authorizes" a batch. The driver has the ability to "Stop" the batch at any point with a "Stop" switch on the interface box. The Remote Operator has a virtual manual panel that allows the addition of materials as if an operator was at the system control panel.

Reports

COMMANDbatch offers 34 standard reports and a report writer that allows for customized reports. Reports may be exported to Excel, PDF or text files.

End of Day

End of Day procedures are customized to fit your needs. Any of the standard reports and functions can be included in your EOD procedures. With one click, COMMANDbatch will run a group of functions that include printing, backing up to a CD, Flash drive or a network drive.

COMMANDassist

System help is available at the click of an icon. Using a network connection the batch operator can send a help request to our office. This automatically opens a case in our customer service system with your company data and problem description. This increases security and shortens the time required to resolve a problem. Once the request is completed the network connection is closed not allowing any other intrusion into the system.

Plant Watcher

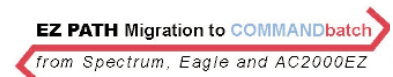
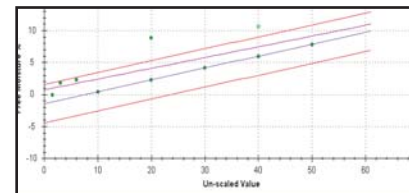
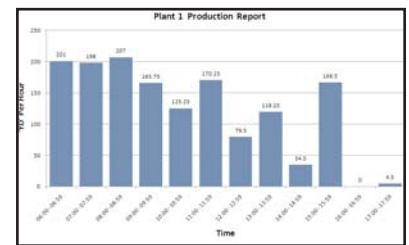
Add Plant Watcher to your COMMANDbatch implementation for automatic notifications to exception errors in the batch cycle. Drop records are accumulated over a 30-day period and displayed by material in a highlighted report showing if the materials were in or out of tolerance by weight and color. Maintenance can also be tracked and scheduled.

Precision Water System

The Precision Water System offers you the ability to calibrate and simultaneously measure up to 12 moisture probes for coarse aggregates up to 1" in size. The application stores and tracks all calibrations and adjusts the probe slope as required by the bake outs. The slope follows the material so that material assignments in a bin may be moved without having to move the probe and re-calibrating. Measuring the water content in all materials increases plant throughput and driver efficiency by reducing the need for slumping. A replacement probe can be installed and calibrated with one bake out.

Standard System

COMMANDbatch runs on Windows XP Professional /Windows 7 operating system, uses a SQL Express data base, is network ready, and supports multiple monitors.



"We have converted four of our legacy systems to COMMANDbatch. With Command Alkon's attention to preserving existing investments, the process was straightforward and cost effective. With these plants now converted to COMMANDbatch, we are using the advanced capabilities of this system, such as Remote Batching, to be more efficient and lower costs more than ever before."

Rob Hawn
All Ohio Ready Mix Concrete